GERALD R. FORD INTERNATIONAL AIRPORT AUTHORITY OPERATIONS AND MARKETING COMMITTEE MINUTES Wednesday January 16, 2019 8:00 a.m.

Present: Roger Morgan, Ted Vonk, Floyd Wilson, Jr.

Also Present: Dan Koorndyk, Brian Picardat, Alex Peric, Lisa Belt, Lisa Carr, Clint Nemeth, Casey Ries, Laura Feigel

Minutes

The Authority Operations and Marketing Committee minutes of December 12, 2018 were approved as submitted.

Public Comment

No public comment.

Resolution 19-1: Airline Tech Reps, LLC d/b/a STS Line Maintenance Lease Agreement

Mr. Peric explained that STS Line Maintenance provides aircraft line maintenance support for 30 airports and contractual line maintenance service for several airlines.

Due to increased aircraft on the field, including Allegiants Base arrival, STS would like the opportunity to provide services. They will be leasing the 401 building at \$25/per foot² and 5% of the gross sales generated on the field. The total rent is \$8,000 per year excluding the gross sales generated.

Mr. Morgan asked if \$25/per foot² is the going rate and Mr. Peric said that it is slightly higher than the going rate which is \$19-\$20/per foot². Mr. Morgan also asked if the contract is for one year and Mr. Peric confirmed the lease is only for one year but with two one-year renewal options.

Motion by Mr. Morgan, supported by Mr. Koorndyk, to recommend to the Board the approval of a lease agreement between the Gerald R. Ford International Airport Authority and Airline Tech Reps, LLC d/b/a STS Line Maintenance Lease Agreement. Motion carried.

Change Order Summary

Mr. Nemeth explained that CO 4 relates to the reconstruction project and includes 13 construction related items in the amount of \$2,240.78. The previous approved amount was \$30,483,073.83 and the new amount has increased .86% but covers everything from 2018.

He continued to explain that CO's 7, 8 & 9 refer to the sand storage building. CO's 7 & 8 refer to contingency transfers. The project cost is not impacted.

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CO 9 is an increase of \$1,980.36. The contract amount previously approved of \$1,432,943.77 has increased .71% to date on the project.

Most of CO 7 covers additional soil and concrete testing and CO 8 modifications of utilities to cover additional construction administration.

CO 9 covers installation of a moisture sensor and an outdoor audible exterior red warning light.

Mr. Koorndyk asked if the sand storage building is done. Mr. Nemeth answered that the sand storage building is operational. He added that another change order is coming but is currently up and running.

Mr. Koorndyk asked what the total cost for the apron reconstruction project is and Mr. Nemeth answered \$30,483,073.83 but does not include expansion.

Project/Construction Report

Mr. Ries presented the December 2018 Project Construction Report to the Committee.

Other

Mr. Koorndyk said that Brian did a good job with his speech at the Allegiant press conference.

Mr. Morgan asked Mr. Peric for an updated regarding Leinie Lodge. Mr. Peric answered that the plan is to relocate Starbucks to the baggage claim area and create a sit down restaurant where Leinie Lodge and Starbucks are now.

Mr. Peric explained that American Bagel that will be transitioning to Firehouse Subs and that a percentage of their sales go to local firehouses. He continued to explain that a Whiskey Forward/Copper Still spirit bar will also be added post security. Mr. Peric will provide a concessions update for the next meeting.

Meeting adjourned at 8:20 a.m.

maw