

**GERALD R. FORD INTERNATIONAL AIRPORT AUTHORITY
FINANCE AND LEGISLATIVE COMMITTEE MINUTES
Gerald R. Ford International Airport, 5500 44th Street SE, Grand Rapids, MI, 49512;
International Room
Wednesday, April 27, 2022
7:30 a.m.**

Board Present: Birgit Klohs, Emily Brieve – 2
Board Absent: Pete Beukema

Staff Present: Tory Richardson, Alex Peric, Maria Kim, Matt Zeilstra, Casey Ries, Tom Cizauskas, Margie Witbeck

4-1 Review and Approval of Meeting Minutes

Motion by Mrs. Brieve, supported by Mrs. Klohs, the approval of the Finance and Legislative Committee meeting minutes of January 26, 2022. Motion carried.

4-2 Public Comment

No public comment

4-3 Resolution 22-17: Authority Policy Review

Mr. Cizauskas said that the Authority has 38 policies needing periodic review and Board approval of revisions. The four policies currently being reviewed are FOIA, Privacy of Social Security Numbers, Holdover, and Conflict of Interest and Ethics policies.

Motion by Mrs. Brieve, supported by Mrs. Klohs, the review and approval of proposed revisions to Authority Board approved policies. Motion carried.

4-4 Resolution 22-18: Paradies Lagardere Concession Agreement

Mr. Peric said that after the RFP for Concourse A concessions didn't get the proposals that were expected, he reached out 9 operators individually to learn the reason why. He learned that Omicron, staffing shortages, and the program is too big. Based on the feedback, Mr. Peric said he decided to negotiate smaller programs with Paradies. Mrs. Kim added that the contract term will still be 15 years and targeting to match the percentage rent of the existing tenants. Mr. Peric and Mrs. Kim said five F&B and one retail concepts are being discussed; a grab-and-go fast food restaurant, an Italian restaurant with alcohol, a retail space, a market, and a beer market. Mr. Peric added that a wine-forward concept is also being discussed to be added to Concourse B.

Mrs. Klohs suggested speaking with Kameel Chamelly at Martha's Vineyard to gauge interest in their presence at the airport.

Motion by Mrs. Brieve, supported by Mrs. Klohs, the approval to authorize the President and CEO to enter into a Concessions Agreement between the Gerald R. Ford International Airport Authority and Paradies Lagardere Travel Retail. Motion carried.

4-5 Financial Update

Mr. Zeilstra and Mrs. Kim provided a financial update.

4-6 Other

No other business was discussed.

Meeting adjourned at 7:53 a.m.
maw